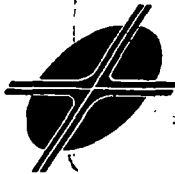


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12.3.8 v.3

f. White Cement



## ASH GROVE CEMENT WEST, INC.

### Inter-Office Memorandum


Date May 29, 1985

To Dale Dash/ Gary Hendrickson/ Steve Clements/  
Ron DeLeenheer/ Ron Huffman From Ken Rone

Copies to George Wells Paul Livesay Subject Sacked White Cement  
WN Cunningham Sid Brooks  
Erik Voldbaek  
Stan Webb

We will begin to stock Lehigh "Atlas White Portland Cement" and eliminate Gifford-Hill "Riverside White Cement", for our sack customers. These products are interchangeable from an application standpoint. Atlas White is stated to meet Type I requirements. 19

This change is being made because we have a distribution agreement for Atlas White in bulk. The Atlas product is less expensive and Gifford-Hill's future in the white market is uncertain.

  
KJR:ymb

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